Summer Winds Consolidated Profit and Loss October 2024 - March 2025

| October | 2027 | r - Iviai Cii 2 | 2025 | , | | |
|--------------------------------------|------|-----------------|------|------------------|------------|----------------------|
| | | 2025 | 2 | 024 (PY) | Variance | Notes - See Below |
| Income | | | | | | |
| Homeowners Dues and Insurance | \$ | 1,097,160 | \$ | 1,062,956 | \$ 34,205 | \boldsymbol{A} |
| Nautical Cl Sewer Easement Fee | | 24,167 | | 22,324 | 1,843 | |
| Rental Income | | 15,543 | | 21,648 | (6,104) | |
| Other Income | | 9,669 | | 9,101 | 568 | |
| Total Income | | 1,146,541 | | 1,116,029 | 30,512 | |
| Expenses | | | | | | |
| Salaries | | 244,497 | | 228,739 | (15,758) | |
| Insurance | | 498,965 | | 561,680 | 62,716 | \boldsymbol{B} |
| Utilities | | 164,928 | | 140,735 | (24,193) | \boldsymbol{C} |
| Payroll Tax /Benefit Expense | | 49,933 | | 43,748 | (6,185) | |
| Professional Fees | | 56,531 | | 34,615 | (21,916) | D |
| Operating Expense | | 15,625 | | 15,229 | (396) | |
| Other Expenses | | 6,769 | | 11,136 | 4,367 | |
| Elevator Repairs/Service Contract | | 30,153 | | 16,435 | (13,719) | |
| Repairs/Maint Buildings | | 57,496 | | 20,439 | (37,058) | $oldsymbol{E}$ |
| R/M Vehicles.Lawn Equip | | 6,433 | | 4,212 | (2,221) | |
| Repairs/Maint Pools | | 15,043 | | 17,255 | 2,212 | |
| Repairs/Maint Waste Treatment Plant | | 27,507 | | 32,219 | 4,712 | |
| Repairs & Maintenance | | 3,369 | | 1,459 | (1,910) | |
| Total Expenses | | 1,177,250 | | 1,127,901 | (49,349) | |
| | | | | | | |
| Net Operating Income | | (30,709) | | (11,872) | (18,837) | |
| Other Income | | | | | | |
| Miscellaneous Income | | 853 | | 1,757 | (904) | |
| Interest income | | 11,068 | | 8 | 11,060 | |
| Maint Future Repair and Replace | | 183,688 | | 158,316 | 25,372 | $oldsymbol{F}$ |
| Total Other Income | | 195,609 | | 160,082 | 35,527 | |
| Other Expenses | | | | | | |
| Repairs/Maint Replacement | | 5,689 | | 416,819 | 411,130 | \boldsymbol{G} |
| Depreciation Expense | | 9,959 | | 8,048 | 1,910 | |
| Interest Expense | | 21,388 | | 26,130 | (4,742) | |
| Other Expenses | | 2,139 | | 93 | 2,046 | |
| Total Other Expenses | | 39,174 | | 451,090 | (411,916) | |
| Net Other Income | | 156,434 | | (291,008) | 447,443 | |
| Net Income | \$ | 125,725 | \$ | (302,880) | \$ 428,605 | |
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Notes for variances greater than \$20,000

| A Homeowners Dues and Insurance | 34,205 | 2025 increase in monthly assessment of 3% starting January |
|--|----------|--|
| B Insurance - General | 62,716 | Switched to accrual method for 2025, prior year was based on payments received, actual annual premiums are \$85k lower than last year. |
| C Utilities | (24,193) | Higher water bill from condo water leaks, increase in annual cable / Wi-Fi |
| D Professional Fees | (21,916) | Higher accounting fees in 2025 from finalizing prior year financials and tax returns. |
| E Repairs/Maint Buildings | (37,058) | Repair water leaks in 3 stacks |
| F Maint Future Repair and Replace - Income | 25,372 | For 2025 allocation from monthly assessment was increased by 6%. |
| G Repairs/Maint Replacement - Expense | 411,130 | Prior year included building "B" walkway repairs |